

FABIAN URIBE

OBJECTIVE

To provide my clients with the most effective systems and services in the real estate arena. I have committed and dedicated my career by applying my educational background, strong interpersonal skills, and work ethic. Listed below you will find my range of achievements and qualifications.

KEY SKILLS

- Closing Complex Real Estate Transactions
- Commercial Listing Expertise
- Commercial Transaction Coordination
- Structuring Real Estate Financing
- Commercial Real Estate Leasing
- Property Management
- Access to Private Investors
- Real Estate Marketing
- Land Sales
- Residential Sales

COMPANIES

- Team Juan Uribe, LLC.
- DHunt, LLC.
- Escondido Partners, LLC.

EDUCATION & EXPERIENCE

- Real Estate Marketing, Graphics, and Advertising
 - Team Juan Uribe, LLC 2007 - 2010
- Internship
 - El Paso Chamber of Commerce 2011 - 2012
- Property Manager
 - Reyes and Reyes Management 2009 - 2012
- Bachelor of Fine Arts Degree
 - University of Texas at El Paso 2010 - 2014
- Project Manager – Solar Decathlon
 - US Department of Energy and UTEP 2010 – 2013

- Commercial Real Estate Agent
 - Licensed with Greater El Paso Association of Realtors Since 2015

EXPERIENCE

TEXAS REAL ESTATE AGENT

- In 2022, we closed on a multi-story office building with two parking lots on 416 N Stanton, we sold 140 acres for a new Industrial Park on I-10, we sold 5 agricultural farms in Upper Valley of Dona Ana and El Paso
 - We closed on 1,125 acres in Santa Teresa for a residential development of 5,000 lots.
- In 2021, for eight years in a row we received again the Costar Power Broker Award for top sales in the El Paso and Southern New Mexico region.
- By August of 2021, total closings year to date are \$35 million.
- In 2020, listed a portfolio of 8 properties from Mr. Paul Foster's group under the direction of William Kell and sold more than 50% of the portfolio by March of 2020.
- In 2019, Team Juan Uribe sold 350 Acres on Edgemere to Mr. Douglas Schwartz
- In 2019, Team Juan Uribe, listed together with CBRE, the Verde Group Portfolio (20 properties), in Santa Teresa, New Mexico. Juan Uribe personally sold 50% of the properties within the first year, for more than \$10,000,000.00 that included over 400 acres.
- In 2019, Team Juan Uribe, LLC. sold a 7-story building in downtown El Paso (The Banner Building)
- In 2019, Team Juan Uribe, LLC. sold a 10-story building in downtown El Paso (The International Building)
- In 2019, Team Juan Uribe, LLC. sold a portfolio of properties from Mr. Gerald Wendell, containing more than 300 acres of land in east El Paso.
- In 2019, Team Juan Uribe, LLC. sold a 30,000-acre ranch, Ojo Caliente Ranch, in Winston, New Mexico.
- In 2019, Team Juan Uribe was named #2 Top Producer for the City of El Paso, According to The National Association of Hispanic Real Estate Professionals.
- Team Juan Uribe, LLC. completed their goal for the year 2018 by generating \$53,000,000.00 for the year.
- Team Juan Uribe was named CoStar Top Producer for commercial real estate for 2017.
- Team Juan Uribe named by CoStar as one of the Top 5 Commercial and Leasing Agents to include Top Sales Transactions for Broker firm in the El Paso market area for **2015 & 2016**.

(915)433-1721 (915) 585-0007

fabian@teamjuanuribe.com

6350 Escondido Dr. A-13
